# Merit Award Bursary Program

Year in Review 2022-2023

Kick-starting opportunity

for GTA high school students.

November 2023

"MERIT MEANS NEVER GIVE UP. THERE IS SO MUCH SUPPORT WITH MERIT, IT HELPS YOU BELIEVE IN YOURSELF"

Merit Recipient

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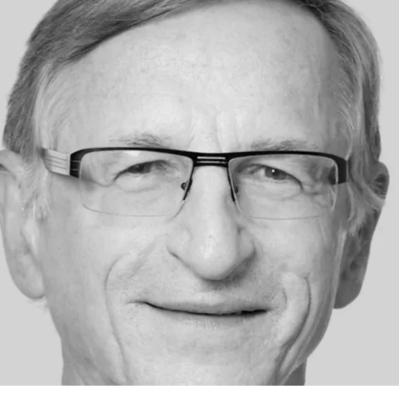
## Mission

Inspiring, providing financial support, and personal development opportunities for youth to pursue higher education and contribute to the community.

# Vision

To be a leading contributor of recognition and financial awards to senior secondary school students in high needs Greater Toronto Area schools, providing: incentives to youth of \* all abilities to pursue advancement through education; incentives to youth \* to contribute to their community; mentorship and \* networking opportunities; and a powerful motivational tool which

can be employed by educators and parents.



### Message from the President

Brian Smeenk

Several times over the past few years, I've written or said to a group, "This has been the biggest and best year ever for the Merit Award Program!"

Well, I'm proud to be able to write those words again. As this report will detail, in our 2022/23 fiscal year ending April 30, the Program awarded more bursary dollars (\$326,500) to our highest number of recipients (315), conducted more nonfinancial Alumni Support Programs like mentorships and career workshops, and involved more volunteers (more than 220), than ever before.

And it's not just growth for the sake of growth. The feedback that we get from the students we help is ever more telling. They tell us that this Program has a HUGE IMPACT on them. Below is a Message sent to me from a recipient on the eve of his graduation from his bachelor program recently:

"I just wanted to reach out to say a big thank you. I am graduating on the 13th and am finishing my undergraduate degree with High Distinction (highest notation on the degree). ... This diploma is as much yours as it is mine; Your mentorship and support, whether directly or whether behind the scenes, has helped me immensely. Merit Award as an organization changed my life, and I am forever grateful to giants like yourself who believe in me. These past 4 years have been instrumental in shaping me as a young man"

#### Wow. That is impact!

### Thank you Merit supporters for making it happen!



# Kick-starting opportunity



For over 27 years Merit Award has been breaking down barriers and creating opportunity.

\$2,855,750	3,655	10,593
Distributed	Recipients	Applications
<b>66.4 %</b>	<b>47.5%</b>	<b>88.6%</b>
Merit recipients	Merit recipients	Merit recipients
report coming	report coming	report they are
from families	from families	first- or second-
earning less than	earning less	generation
\$60,000 a year.	than \$40K/year.	Canadians.



#### A Merit Recipient's Journey from the time of application to the Awards Evening, through mentorship and networking events and potential selection on the Alumni Advisory Council. 2 3 APPLICATION INFORMATION SUBMIT SELECTION APPLICATION ALERT GATHERING PROCESS Educators advise grade 10, 11 and Grade 11 and 12 students In May, 95 volunteers in 19 In March students submit 12 students to work on applicationgroups select recipientsapplication with references consider applying attend Merit Q and A's executive team review 6 5 8 7 BURSARY AWARDS AWARD ALUMNI AMOUNTS **EVENING** NOTIFICATION **MENTORSHIP** \$500-Gr.11 \$1K/2KGr.12 Mid-June 300+ students are **Recipients are paired with career** In early June all applicants are \$5K-Gr.12 Leaders celebrated in person notified of their success position Disbursement pending proof of school enrolment professionals over the summer 12 **10** ALUMNI SKILLS 11 **ALUMNI PEER ALUMNI** ALUMNI 9 COUNSELLING **CHATS NETWORKING** COUNCIL Every August alumni and donors An opportunity for selected experts i.e. Law, Medicine, meet to discuss skills and alumni to work with and guide the undergrad Finance opportunities board

### 2023 Merit Award Bursary Program Celebrates with Recipients at Peel and Toronto Awards Ceremonies





### This year

#### 96 Participating Schools

- 59 Toronto District School Board
- 20 Toronto Catholic
  District School Board
  (4 new schools this year)
- 17 Peel District School Board

#### 743 Applications Reviewed

#### **315 Bursary Recipients**

- 60% from the TDSB
- 22% from the TCDSB
- 18% fromt he PDSB

#### 56 Grade 11 Students

• 56 \$500 Awards

#### 259 Grade 12 Students

- 181\$1,000 Awards
- 39 \$2,000 Awards
- 3 \$5,000 Leaders of Tomorrow



• 36 computers

### Saheed

Saheed had to go through 18 other schools on his refugee journey from Nigeria to settlement in Canada just four years ago. He dove into his passion for innovation through engineering in school and community, inspiring others to pursue STEM through Rexdale's STEM Club. He took on robotics, tutoring, and soccer among other activities and he plays as an instrumentalist at his local church. Saheed was accepted at the top engineering programs in the country, from which he chose the University of Waterloo to study Mechatronics Engineering this fall.

### 2023 Leaders of Tomorrow Recipients

### Natalie

**Natalie** plays flute, sax, guitar and piano. She is a singer, public speaker, karate student, political campaigner and a humanist - all wrapped up in a stunning cumulative average of 99%. During the pandemic, she created Natalie G. Music to help lift spirits by posting concerts and videos on social media. Natalie helped design a space module to harvest energy for the Engineering Idol Competition. This fall she begins is attending U of T for Civil Engineering.

### Stephanie

Stephanie served on her high school Student Council for years, as a Student Trustee of the TCDSB and as the Catholic Board Council President of the Ontario Student Trustees Association. Stephanie also worked in an array of school clubs and played Varsity rugby. In the community, Stephanie works to advance Filipino culture and for a Not for Profit that helps students. This fall, she began a Bachelor of Education degree and a Bachelor of Arts degree in Philosophy and Global Development at Queen's University.



Rita Audi, 2019 Leader of Tomorrow Merit recipient

A keynote speaker at the recent Merit Annual General Meeting An excerpt from Rita's AGM comments on the impact of Merit "I can't talk about Merit without talking about the peer support and mentorship received from Merit's volunteers. These volunteers have been strong pillars that have shaped me, supported me and opened many doors of opportunity.

In 2019 I was one of three people selected to receive \$5,000 from Merit. Back then this number was unimaginable to me, to put it into perspective, my family of three had a total income of \$40,000 a year and here I was getting \$5,000 just for my education.

Merit truly touches lives.

Without your support neither I, or any of my Merit friends would be on the path that we're walking today.

So thank you from the bottom of my heart for every dollar, every minute, and every ounce of hard work that you have put into making education affordable for people like me."





### This year more than 315 alumni participated in Merit Alumni programs

#### RECIPIENT ORIENTATION

New alumni event welcomed new recipients to the alumni community in early summer.

#### SUMMER **MENTORSHIP**

The focus was on the iob search

> **Total Pairs: 36** 72 individuals 51 were **Merit Alumni**

#### Career workshop Self-Defence and Law, Empowerment

How to Network Workshop/

**3 WORKSHOPS** 

Networking **Event** 

#### **5 CAREER** FIRESIDE CHATS

- Medicine,
- Engineering,
- Computer Science,
- Education

#### **LEADERS OF** TOMORROW Leaders of **Tomorrow meet**

once or twice a year under they guidance of a past board member to discuss school and career challenges

#### **ALUMNI COUNCIL**

12 - Member Alumni Council Provides advice on Alumni Programs. Members are paired with a board member for mentorship.

#### BUDDY PROGRAM

An Alumni-led committee has helped develop this new program to connect first-year students with others at their post-secondary schools.

#### ENEWSLETTER

A monthly newsletter with a strong minimum 50% open rate.



### Merit Alumni are stepping up to volunteer.

"As someone who benefited immeasurably from the award, I am wondering if you know of a way that I can get involved and pay it forward."

- Mikhiala is now a member of the Communications Committee and the School Outreach Committee, where she'll be an Alumni Ambassador visiting high schools to talk to students about the Award, answering their questions and encouraging them to apply. Merit volunteers are the backbone of the program. This year was no exception.

#### **Board of Directors**

• 13 members

#### Alumni Council

• 12 Members

#### **Awards Selections Committees**

- 95 volunteers helped with this year's selections process
- 21 Selections Committees

#### **Guest Speakers**

• 40+ volunteers participated in more than 10 events

#### Mentors

• 51 volunteers met 1:1 with alumni

#### **Committees:**

 18 volunteers in addition to Board and Council members





### Thoughts from Merit volunteers on their experience.

A mentor who participated in the summer mentorship program said:

"Great program. I was happy to help my mentee... I learned from them. So thank you Merit... I look forward to doing this again."

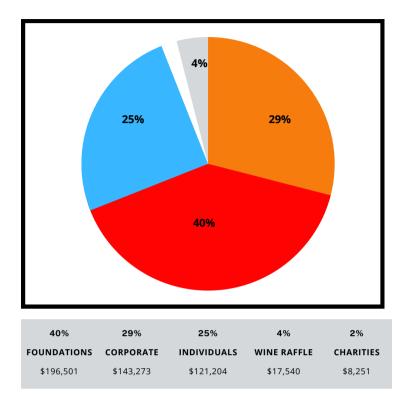
A Recipient Selection Committee member said:

'Being on the Selections Committee is so rewarding. You can really see the time and effort that went into the submissions from students.

It was very inspiring to read through their challenges and how they've over come them."



# Incredible Donor Support



#### Merit is 100% donor funded.

More than 80% of the funds go to support the bursaries.

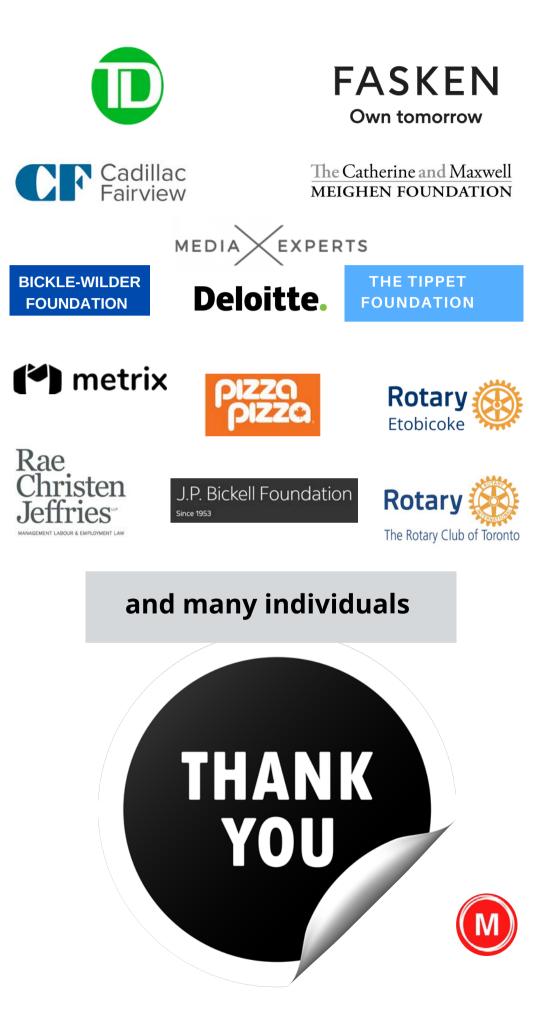
All Merit bursaries and alumni programs are supported by the generous gifts of Corporations, Foundations and many individuals.

#### In 2022-2023 we raised almost \$490,000 for the program.

Our Holiday Matching campaign was our most successful one yet. Thanks to the support of Deloitte and two anonymous donors who committed a total of \$50,000 to match donations, we were able to raise just over \$51,000 from individuals. When matched, this campaign raised more than \$102,000.

This past March, we were fortunate to have an anonymous donor provide a \$15,000 matching fund to support a special Named Awards campaign. This program created 35 awards of \$1,000 for Grade 12 students, with 19 of them being named in honour or memory of individuals.





# Strategic Direction

The Board members and the Merit Executive Director are finalizing an 18-month operational plan to drive and sustain the growth of the program.

The Board has ratified the objective to increase revenue by 15%- with the intention of saving 5% annually. This would allow growth while also building assets to cover possible future shortfalls.

### Areas of focus

#### **Program Pillars**

**Bursaries** for grade 11 and grade 12 high school students.

#### **Alumni Support**

- Mentorship
- Alumni career support programs

#### Fundraising

A fundraising goal of \$8-10M over 10 years achieved through corporate, foundation and individual donor appeals.

#### **School Partners**

GTA School Boards in Toronto, Durham, Halton, Peel, and York.

Target the neediest schools.

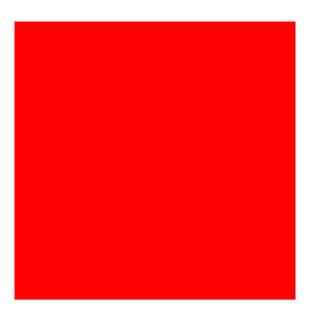
Adding one school board at a time.

#### **Bursary Values**

Bursary values will remain constant (\$500, \$1,000, \$2,000 and \$5,000) in the near term in order to maximize the number of bursaries distributed to worthy recipients

#### Operations

Merit operates on a management team model. The Board leads work with a committee of volunteers and an Operations Team of 2 full-time equivalent contractors (1 FTE, 2 PTE). The FTE count will increase with growth.



# Action this Fall

#### Fundraising Events



#### September Opportunity Road Ride

- Brian Smeenk's 2,300 km ride, Halifax to Toronto ending with an 80km homing coming ride with 26 riders
- Raised more than \$71,000

#### December Holiday Matching Campaign

• The goal is to raise \$100,000

#### Alumni Events



#### October at Deloitte

• Deloitte Impact Day

#### November Buddy Program

 Buddy Program Events at York, TMU and George Brown

#### December Alumni Networking

• Alumni Networking Event

#### School Outreach



#### October and beyond Introduction and reintroduction of the Merit program

- Face-to-face school introductions
- Social media connections and in-school posters
- **December Application Alert**
- Applications open

#### Communication



#### November Student Awareness

- \$100K of media space donated by Media Experts
- "Kick-start Your Opportunity" awareness campaign

School outreach posters and information sent **December Donor Matching** 

and Engagement Campaign



The Merit Program kick-started opportunities for post-secondary education for 315 high school students in the GTA this fall. We look forward to awarding 325+ bursaries to deserving recipients in the spring of 2024.

Please consider donating to our annual holiday matching campaign to help make this objective a reality.

### Thank you.





Find out more www.MeritAward.ca